



FCJ NEWS

MD's Clients Tour

■ Enhancing Client Satisfaction

Dr. Donald Farquharson meets with clients at our Greyground SIC located in Mandeville. Pictured here, warmly welcoming the team, is Miss Chavion Thompson, the General Manager of Thomo Vybes. Thomo Vybes is a manufacturer and distributor, known for their products such as Trang Back Tonic Wines and Stallion Punch. Their affiliation with FCJ has spanned the past three years, solidifying their status as a valued client.

In our ongoing commitment to support economic growth and job creation, FCJ places significant emphasis on client focus. Dr. Donald Farquharson, the Managing Director, actively engages with clients on an individual basis to identify their specific needs and address any challenges they may be encountering. This proactive approach aims to enhance their expansion and overall development.

The organisation thrives on collaborative efforts, harnessing the collective expertise of its team to deliver tailored solutions that facilitate clients' growth and achievements. Each interaction is an opportunity to cultivate trust, encourage transparent communication, and establish enduring partnerships founded on mutual respect and shared objectives. The success of FCJ is naturally linked to the satisfaction and confidence of its clients, driving their commitment to deliver excellence consistently.

Over the past 36 years, FCJ has played an instrumental role in shaping urban landscapes and integrated business centres. This influence has not only transformed communities and livelihoods but has also significantly contributed to Jamaica's economic advancement.



One of his latest stops was at Gal's Manufacturing, located at the Garmex Freezone. The company is one of Jamaica's largest manufacturers of bag juices, ketchup and other products. At their 46,000 sq.ft. facility they produce up to 25,000 bags daily, each containing a dozen bag of juices.

As the foremost development enterprise in Jamaica, FCJ provides essential infrastructural establishments for various sectors including agro-processing, warehousing, manufacturing, distribution, and global services.

Boasting a vast expanse of over 400 acres of land, encompassing 46 commercial and industrial sites, and offering 1.8 million square feet of leasable space, FCJ effectively caters to 120 clients across 13 parishes. This role plays a crucial role in the Government's pursuit of economic growth, investment opportunities, and job creation agenda.

FCJ continues its client engagement tour and recently paid a visit to the Jamaica Business Development Corporation (JBDC), an organisation dedicated to business development in Jamaica. JBDC functions as a valuable resource facility, providing training and incubation support to up-and-coming businesses such as: craft, fashion designing and drapery, essential oils and agro-processing. The entity has been a client for 13-years,.



David Harrison, Director of the Incubator and Resource Centre, JBDC gives Managing Director Dr. Donald Farquharson and Client Service Manager Oshean Campbell a tour of the processing facility.



Dr. Donald Farquharson visited one of FCJ's newest clients WISYNCO, located at FCJ's Hague facility. The 24,000 sq. ft. warehouse is positioned as the company's western hub and distributes to western parishes.